

Crew training – Selandia

India provides a large number of well trained seafarers. Many are graduates of the Selandia school in Mumbai

India's Selandia opened for business in June 1995 providing crew management and recruitment services for a fleet of 22 vessels comprising of both crude and product tankers, OBO Carriers, bulk carriers, container, general cargo and multipurpose vessels.

Over the past seven years the fleet has grown to include over 80 vessels (both full and part manned) with a similar fleet profile and the Seafarer pool to about 1,400. The Mumbai-based company's top and middle management consist of seafarers with extensive sea-going experience on oil tankers and dry bulk vessels and shore experience in crewing, technical and commercial activities. "We treat our seafarers as our primary asset and have built up dedicated pools of well trained and committed seafarers for our customers through policies that encourage long term employment; provide career enhancement opportunities; build personal relationships with the seafarers and their families and enhance competence through training," says a company spokesman.

Crew management, recruitment and associated services are controlled at Selandia's head office in Mumbai with support drawn from branch and liaison offices in New Delhi, Chennai, Kolakota and Kochi. The company also runs an in-house training facility in Mumbai, known as Seatrain.

Shell Ship Management Ltd, a part of the Anglo-Dutch oil supermajor Royal Dutch/Shell is a recent addition to Selandia's client base and a recruitment campaign aimed at Indian senior officers for service on their fleet of oil tankers and gas carriers is ongoing, says a company official.

Shell's experience with the officers has been very positive and the number of officers is expected to grow gradually, with training of the officers through our in-house facility, Seatrain, commencing later this year, says the spokesman. Selandia is also part of the Tschudi & Eitzen Ship Management Alliance network and other clients include The T&E Group, Waterfront Shipping, Harren & Partner and Dubai Shipping.

*The Tschudi & Eitzen Group has rebranded itself under its new name TESMA.

TESMA - an abbreviation for Tschudi & Eitzen Ship Management Alliance - reflects a network of alliance partners across the world and includes the Selandia operations in India.

Mogens Worre Sorensen, chairman of Tschudi & Eitzen Ship Management, says:

"We have a clear strategy to grow our business organically by securing new customers within the existing network through improved profiling of our activities.

The intention is also to expand the network with willing and qualified alliance partners through various types of collaboration."