

# TANKER Operator

List of delegates attending Tanker Operator Hamburg conference “making money in a tough market”  
– Sept 19, 2012

## Shipping company

Frank Westphal, Manager, **Ahrenkiel**  
Annika Claussen-Pohlers, Deputy Operations Manager, **Chemikalien Seetransport GmbH**  
Antje Korn, Controlllerin, **Chemikalien Seetransport GmbH**  
Jane Wohlers, Controlllerin, **Chemikalien Seetransport GmbH**  
Stephan Polomsky, Managing director, **Claus-Peter Offen Tankschiffreederei (GmbH & Co.)**  
Felix Pilz, Trader, **ElbOil GmbH**  
Salvatore Somma, Senior Trader, **ElbOil GmbH**  
Giorgios Poularas, COO, **Enesel SA**  
Fredrik Andersson, Marine Superintendent, **Hellespont Ship Management**  
Dimitrios Toliias, Operations Coordinator, **Hellespont Ship Management**  
Lars Modin, Managing director, **International Tanker Management**  
Gabiella Boros, Purchasing Coordinator, **Interorient Marine Services (Germany) GmbH & Co. K**  
Buciu Auxeniu-Octavian, Technical Superintendent, **Interorient Navigation Hamburg GmbH&Co. KG**  
Dimitris Lyras, Director, **Lyras Shipping**  
Rajesh Chava, GM, **OSM Shipmanagement GmbH**  
Gunnar Bröker, Director, **Poseidon Schiffahrt GmbH**  
Malte Stark, Chartering, **Poseidon Schiffahrt GmbH**  
Jan-Eric Panitzki, Fleet Director, **Shipcare Management GmbH**  
Jose Milhazes, Business process manager, **Stolt Tankers**  
Nitin Dongre, Fleet Manager, **V Ships Germany GmbH**

## Service provider

Jan-Erik Rasanen, business manager, Energy Solutions, **ABB Marine**  
Thomas Kreissl, Sales Manager EMEA, **ABS Nautical Systems**  
Wayne Harrison, CEO, **Ark Universal Limited**  
Niki Mavridi, Branch Manager, **Baluco GmbH**  
Torsten Ecks, Managing Director, **BASS Software GmbH**  
Karol Chachula, Technical Director, **Cassiopeia Ltd.**  
Joonatan Haukilehto, Energy & Environmental Efficiency, **Deltamarin Ltd**  
Holger Bender, Sales Executive, **Det Norse Veritas**  
Martin Penney, Sales Director, EMEA, **Eniram**  
Ole John, Research Associate, **Fraunhofer CML**  
Cara Carter, Director, **Halcyon Recruitment**  
David Wilbur, President, **HWI Management Consulting**  
Martin Shaw, managing director, **MOAMS**  
Daniel Kane, VP, **Propulsion Dynamics**  
Michel Rieken, Strategic Account Manager, **RigNet**

Wai Cheung, Assistant publisher, **Tanker Operator magazine**  
Marco Zuccarelli, Commercial Manager, **Tecnitas**  
Costas Lyras, regional sales manager, **Ulysses Systems**  
Fraser Baldwin, Partner, **Xchangemedia/Ark Universal**